



M&A Data Services

Solution Brief

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HIGHLIGHTS

- 1** Kernel has Deep Domain Knowledge
- 2** Our Software + Our People = Systematic Approach
- 3** Pre-Configured Solution Accelerates the Process

Problem

When a merger, acquisition or divestiture occurs data must be exchanged between the parties involved and this data exchange could go on for a necessary, extended period of time (e.g., Best Price true-up) so not having a systematic approach is quite disruptive. Other challenges include:

- Despite additional workload on the business and IT teams, daily operations are expected to continue without interruption
- A trial and error extraction process with ad hoc queries has historically been used for which the business is expected to verify without proper tools to do so
- Typically many stakeholders involved do not understand Government Price Reporting responsibilities which further places stress on the GP team

Solution

With a combination of our Specialized Software and associated Services, we do the following:

- Provide a systematic approach with pre-configured data extraction and reconciliation capabilities leveraging our robust repository of Life Sciences Revenue Management data rules
- Provide an easy to use web front-end for configuring data file formats. Pre-defined file formats are also provided as we have relationships with Third Parties that can accelerate this process even more so

Add quote from Linda

Benefits

The benefits of leveraging Kernel for your information handling needs include:

- Proven, efficient, systematic approach alleviating the time pressure that is often associated with an ad-hoc process
- Life Sciences Revenue Management experts leading the way